

# Ronald E. Simpson

## Current Address:

1912 Basin Creek  
Burlington, NC 27217  
(336) 260-4766  
ronaldsimpson1969gmail.com

## PROFESSIONAL SUMMARY

Vigilant Transportation Operations Manager with twenty-eight years of experience arranging for the safe efficient transport of products. Task-focused, enthusiastic and especially skilled at determining the best available routes to ensure timely arrivals. Logistics professional with highly developed negotiation skills and management experience. Specialize in dealing with logistics challenges in a cost-effective manner.

## EDUCATION

Alamance Community College, 1993  
Industrial Management Degree - one year of coursework completed

Western Alamance High School  
High School Diploma, 1988

## EXPERIENCE

**Carolina Biological Supply Company**, August 1988 – May 2017

**Transportation Manager**, 1998 – 2017

Whitsett, NC 27377

## CORE QUALIFICATIONS

- Extensive experience arranging deliveries of goods through logistics management
- Proficient in the use of tracking programs and relevant software programs – (Oracle/JDE, ADSI Shipping Solutions, Microsoft Essentials 365, Excel, Word)
- Sound understanding of Department of Transportation regulations
- Ensure the implementation of efficient logistics while retaining quality company standards
- Arrange for local, national and international shipments
- Solid problem solving skills
- Ability to work flexible schedules

## RESPONSIBILITIES

- Administered all day-to-day freight operations for two company locations.
- Managed and negotiated operations for an \$8 million freight and handling budget.
- Assisted in annual operations budget forecasting and spending for two company locations.
- Managed logistics team of six transportation supervisors, export coordinators and clerks, completed performance evaluations, financial compensation reviews and set goals and offered feedback for improving productivity.
- Conducted monthly departmental safety meetings to oversee company safety policies.
- Internal liaison for Sales, Quotations and Customer Services departments to provide domestic and international freight costs for incoming bids, contracts and potential customer inquiries.
- Collaborated with Purchasing Department on inbound/outbound shipments.
- Audited company-wide freight lists and invoices for two company locations to ensure vendor compliance with the company routing guide.
- Managed vendor relationship communication on cost savings through freight contract negotiations.
- Maintained domestic and international company routing instructions.
- Directed processing of all outbound shipments and documentation for small package, LTL and FTL, international air freight and ocean freight.
- Lead manager of mail processing center for all outbound letters and parcels.

**Assistant Department Manager for Transportation, 1995 - 1998**

- Supervised Logistics Associates
- Acted as Transportation Manager to employees in his/her absence

**Transportation Clerk, 1988 - 1995**

- Forklift operator
- Processed domestic shipments
- In-house courier for local pickups

**PROFESSIONAL ASSOCIATIONS**

North Carolina League of Transportation and Logistics Member, 2008 - 2011

Piedmont Triad Transportation Association Member, 2008 - 2011

**CERTIFICATIONS / ACHIEVEMENTS**

Forklift / Electric Pallet Jack Certified, 2014 – current (completed ongoing certification renewals)

Hazmat Certification for DOT and IATA

**References available upon request**